





# Economic Programs Committee Meeting

March 8, 2017

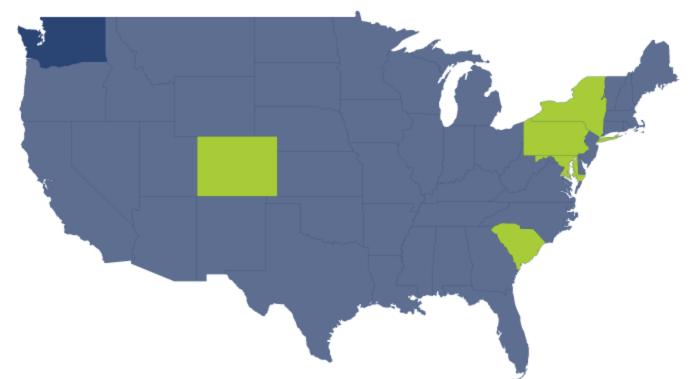




## Today's Meeting

- 1. Introduction and Welcome
- 2. About BDT
- 3. Outreach Overview
- 4. Expected Outcomes
- 5. County Processes / Workflow and Troubleshooting
- 6. Outreach Timing

#### **BDT Service Area**



BDT has active campaigns in Colorado Maryland, New York, Pennsylvania, and South Carolina.

### Comprehensive Assistance



 Since 2005, BDT has submitted almost 150,000 SNAP applications across 5 states

 Currently serving seniors in CO, which is a county based system

 Total public benefits applications over 620,000



#### NUBU SNAP Outreach Process

### Overview





Joint BDT/ DHHS letter sent by BDT



Clients respond by calling toll-free number



BDT adjusts mail volume as needed



BDT submits through ePASS/SNAP paper app



BDT helps prepare documents



BDT screens and applies clients



BDT educates households about SNAP



BDT reminds about next steps



BDT uses enrollment data for evaluation



#### NC Expected Outcomes

#### Sample scenario: Lenoir County

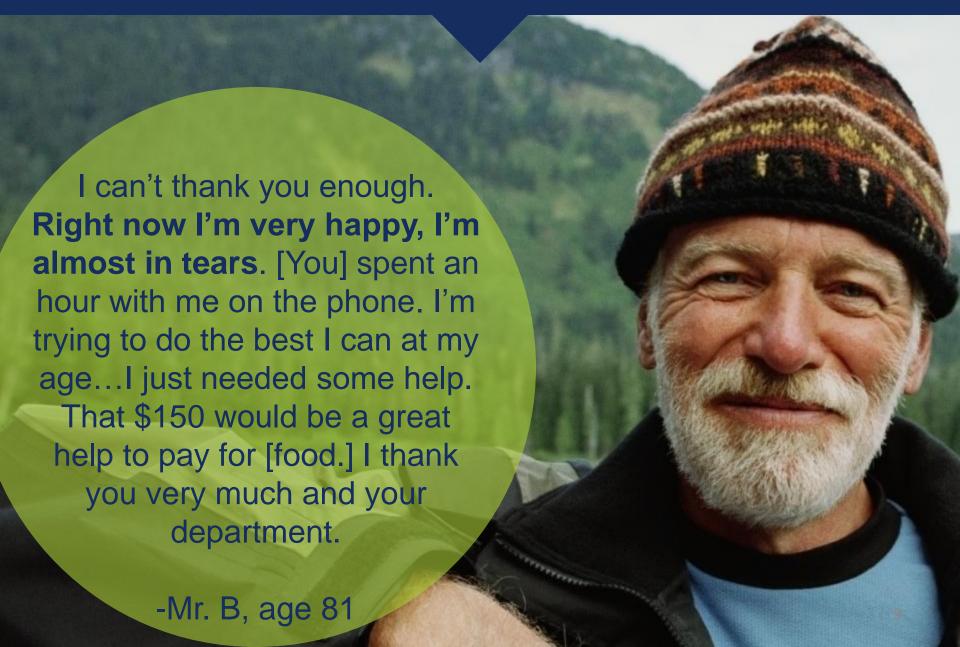
- •Total seniors receiving letters over 4 weeks: 514
- •Typical response rate to first letters: 24%
- •Of those who respond, ~47% of seniors typically submit an application
- •Over 8-12 weeks, the Lenoir county office could expect to see about 58 applications

LENOIR COUNTY		
		<b>Total Applications Over</b>
Total Outreach	<b>Total Responses</b>	8 - 12 Weeks
Over 4 Weeks	Over 4 Weeks (24%)	(47% of responses)
514	123	58

#### Workflow and Troubleshooting

- BDT will submit FNS applications through ePASS and SNAP applications to individual county offices
  - Applications should be treated like any other application coming into the office
- BDT will submit all documents via fax to individual county offices
- BDT strives to submit as complete an application as possible

#### Questions?



### North Carolina Team

